

# **MachineMetrics Service**

TRANSFORM YOUR APPROACH TO CUSTOMER SERVICE.

INDUSTRIAL IOT FOR EQUIPMENT DISTRIBUTERS AND OEMS

# What if you could diagnose and resolve problems for your customers without ever leaving your office?

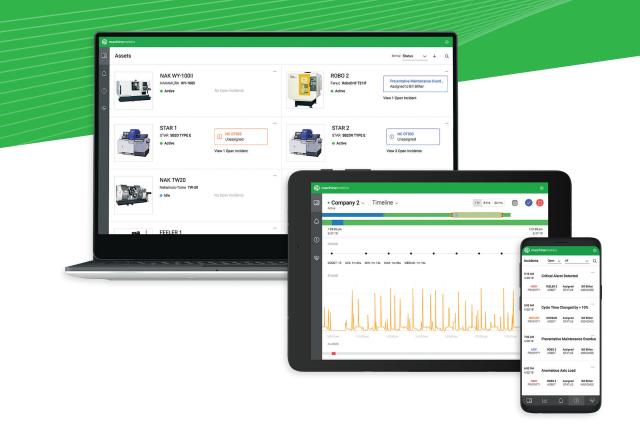
When customers require after-sales service, they expect their problem to be solved with minimum delay. Too many service calls require expensive and time consuming on-site visits. Thus, equipment providers require remote access to monitor and assist with user operations to troubleshoot problems, resolve service events and monitor preventative maintenance tasks, all without leaving their office.

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machinemetrics • Company 2 ~ / Timeline ~ 🖮 🕗 回 1 hr 8 hrs 24 hrs Active . () machinemetrics 1:08:55 pm 6/27/18 1:21:39 pm 6/27/18 Incidents Open 🧹 All v Q CYCLES V X 9:10 AM 4/23/18 Critical Alarm Detected . FEELER 2 Assigned ASSET STATUS COUNT: 10 AVG: 1m 20s MIN: 1m 15s MAX: 1m 56s MEDIAN: 1m 16s HIGH PRIORITY Bill Bither ASSIGNEE S1LOAD ^ X 5:03 AM 4/23/18 Cycle Time Changed by > 10% MEDIUM PRIORITY DOOSAN Assigned ASSET STATUS Bill Bither ASSIGNEE 7:02 AM 4/23/18 Preventative Maintenance Overdue LOW PRIORITY ROBO 2 ASSET Bill Bither ASSIGNEE Assigned STATUS 1:09:10 pm ALARMS ^ X 6:02 PM 4/22/18 ... Anomalous Axis Load HIGH PRIORITY ROBO 3 ASSET Bill Bither ASSIGNEE Assigned STATUS

# **MachineMetrics Service**

# FOR EQUIPMENT DISTRIBUTERS AND OEMS



MachineMetrics Service | INDUSTRIAL IOT FOR EQUIPMENT DISTRIBUTERS AND OEMS

MachineMetrics Service is an Industrial IoT application that remotely monitors machine assets in the field and at customer sites in real-time. By providing AI and predictive maintenance that is designed specifically for your equipment. you can improve equipment uptime and reduce service costs.

# INDUSTRIAL IOT FOR EQUIPMENT PROVIDERS



Allows remote monitoring and improved service for all your machines in the field



Enables your service team to diagnose and resolve equipment problems in real time



Track Utilization of equipment over time to understand current and potential capacity



Work with customers to predict equipment failures and prescribe solutions before they occur



No need to install on customer's internal IT infrastructure with included cellular support

### THE SOLUTION: MACHINEMETRICS SERVICE

# **IIoT-Enable your Equipment**

MachineMetrics Service provides service teams a chance to diagnose and resolve machine problems without the necessity of an on-site visit. Gain insight into customers' equipment health and condition with historical machine data. Identify new service opportunities with analytics and reporting. Predict and deliver early warning of potential equipment failures and highlight elevated risk areas that lead to machine downtime. Determine and take preventative action before it impacts a customer's machine performance. Give your customers the same remote monitoring benefits and improve customer satisfaction.

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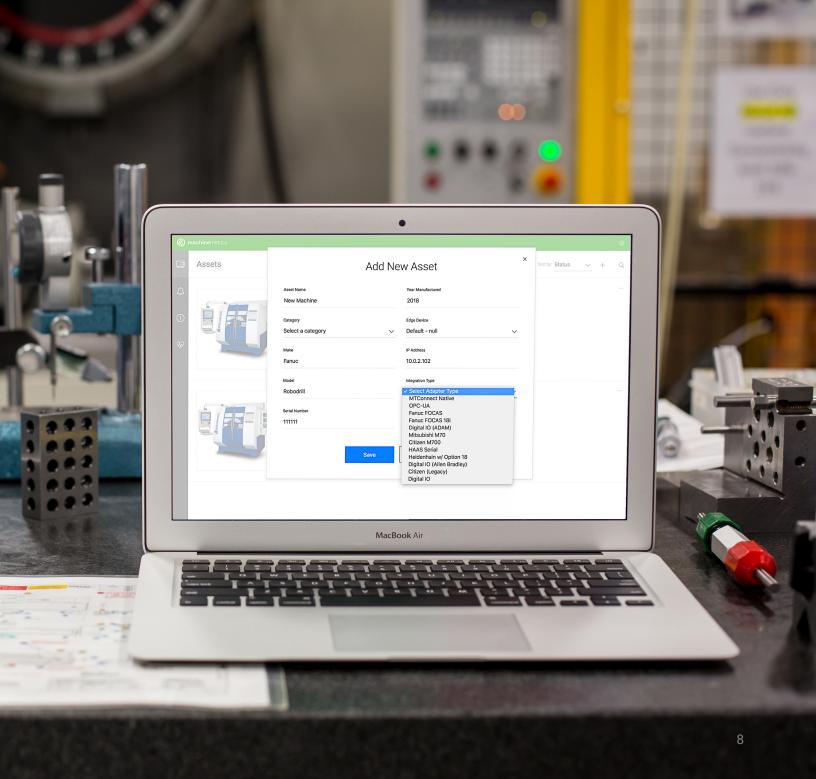
# THE MACHINEMETRICS ADVANTAGE

# How it works

Install the small MachineMetrics edge device that connects to the machine's PLC and any additional sensors into the electrical cabinet of your machine. Simply add the device to your list of machine assets, with the location being your customer. Once the customer receives the machine, and powers it on, it will show on your list of assets. Clicking on the asset allows you to assign the machine to the customer, giving them the same powerful benefits of remote monitoring.

So while service teams are focusing on addressing issues that may immediately impact the customer, MachineMetrics is keeping an eye on big picture issues that benefit everyone. We're helping your company develop standards to apply to every specific machine type sold.

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### **KEY FEATURES**

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|---|--------------------|----------------------------------|----------------|-------------------|---------------------|-------------------------|----|
|   | Incidents          |                                  |                | Open              | × All               | ~                       | Q  |
|   | 9:10 AM<br>4/23/10 | Critical Alarm Detected          | HIGH           | FEELER 2<br>ASSET | Assigned            | Bill Bither<br>ASSIGNEE | -  |
|   | 6.03 AM<br>4/23/18 | Cycle Time Changed by > 10%      | MEDIUM         | DOOSAN<br>ASSET   | Assigned            | Bill Bither<br>Assigned | -  |
|   | 7.02 AM<br>4/23/18 | Preventative Maintenance Overdue | LOW<br>PROBITY | ROBO 2<br>ASSET   | Assigned            | Bill Bither<br>ASSIGNEE | -  |
|   | 6.02 PM<br>4/22/10 | Anomalous Axis Load              | HICH           | ROBO 3            | Assigned            | Bill Bither<br>Assioner | -  |
|   | 2111 AM<br>5/17/18 | NC 07503                         | MEDIUM         | STAR 1<br>ASSET   | Assigned            | Unassigned<br>ASSIGNEE  |    |
|   | 2.39 PM<br>5/22/16 | NC 07503                         | LOW            | STAR 2            | Triggered<br>status | Unassigned              | -  |
|   | 9:17 AM<br>5/31/18 | NC 07503                         | MEDIUM         | STAR 2<br>ASSET   | Assigned<br>STATUS  | Graham Imme             | -  |
|   | 2.00 AM            | NC EX1121                        | LOW            | STAR 2            | Triggered           | Unassigned              | -  |

### IIOT PLATFORM CAPABILITIES

#### ASSET MANAGEMENT

View and manage the status and health of your machine assets. Easily add new assets with the MachineMetrics wifi & cellular edge connected to sensors or the machine's PLC.

#### **REAL-TIME MACHINE CONDITIONS**

View and export real-time machine data and alarms as time-series data and charts to help diagnose and resolve problems.

#### UTILIZATION REPORTING

View asset utilization by hour, shift, day, week or month to view trends and uncover opportunities for improvements.

#### ALERTS AND NOTIFICATIONS

Alert the right person at the right time when action needs to be taken. Track incidents through a workflow with reassignment, resolution, and full audit tracking.



### ADVANCED SERVICE CAPABILITIES

#### **CUSTOMER ACCESS**

Customers can choose which data items are viewable by your service teams offering comfort and security. This historical data can be accessed and exported at any time. Real-time data enables your service staff to provide remote support, reducing warranty costs.

#### **DISTRIBUTOR ACCESS**

Share data from equipment assets with your distributors as well as your customers, all managed in one central location. Distributors receive the same improved service capabilities.

#### ALARM ANALYTICS

View full history of alarms for each machine, and a summary of alarms across your entire shop floor. Find out what alarms are causing the most amount of downtime, and create monitors that will alert maintenance when specific alarms occur.

#### PREVENTATIVE MAINTENANCE

Create, manage, and deploy preventative maintenance schedules that are tied to calendar time, usage time, or initiated from machine conditions. Assign maintenance tasks through a workflow, and keep track of your customers maintenance to better plan inventory and service needs.

# **Remote equipment visibility**

## EMPOWER

## DETECT

Empower your service team by eliminating the necessity for on-site machine service and maintenance. Detect new service opportunities and diagnose asset performance issues remotely.



Understand equipement utilization rates and overall install base health



Capture and scale technical service expertise of workforce



Gain insight into asset and service model through visibility of pervasive issues



Improve equipment uptime and field service productivity



Reduce unscheduled downtime with real-time machine condition alerts

"The addition of MachineMetrics Service to our Swiss-turn machines is a game changer for our customers and has transformed our service capabilities for future success."

- Mike Mugno, Vice President, Tsugami/Rem Sales

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